

Access and Affordability Program Implementation - Update

CIRM Programs Team
AAWG Meeting
April 30th, 2025



Overview

Context

- Prop 14, SAF Goal 5, and Aug 2023 AAWG feedback

Our Approach

- Tool development
 - A&A Checklist
 - Evaluation Rubric
 - Draft Guidance Document
- Tool Integration into Preclinical and Clinical programs

AAWG Input Requested

- Structure and categories of tools
- Usefulness, clarity, and implementation approach

Background – Why A&A Planning Must Be Embedded Early

Strategic Imperative from Proposition 14

- Ensure that therapies developed with public funds **are accessible and affordable for all Californians**, particularly underserved populations

Feedback from AAWG (August 2024)

- Consensus: A&A operationalize @ both programmatic and project levels
- Broad agreement that access strategies must align with the *stage of development*
- Need for **consistent expectations** and clearer guidelines across CIRM funding stages

CIRM's Impact Goals

Accelerating Discovery & Translation

1. **Catalyze** the identification and validation of at least 4 novel targets and biomarkers, ensuring integration into preclinical or clinical research for diseases in California
2. **Accelerate** development and utilization of 5-8 technologies that have the potential to improve safety, efficacy, and/or quality of cell and gene therapies

Cell & Gene Therapy Approvals

3. **Advance** 4-7 rare disease projects to BLA
4. **Propel** 15-20 therapies targeting diseases affecting Californians to late-stage trials

Accessibility & Affordability of CIRM-Funded Cell & Gene Therapies

5. **Ensure** that every BLA-ready program has a strategy for access and affordability

Diverse Workforce Development

6. **Bolster** CIRM's workforce development programs to address gaps and meet evolving demands in regenerative medicine

Framing the Challenge – Key Questions and Considerations

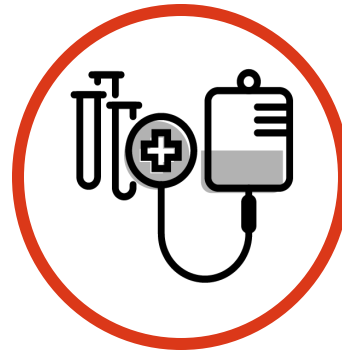
Guiding Questions Raised by the AAWG

- What *stage-appropriate* A&A activities should be required, and when?
- How can CIRM leverage its infrastructure to *incentivize planning early* while ensuring feasibility and proportionality?
- What mechanisms and metrics are needed to *track and support* execution of A&A strategies?

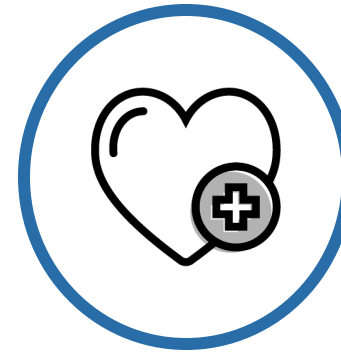
CIRM Supports Five Main Pillars



Discovery
Research



Preclinical
Development



Clinical
Development

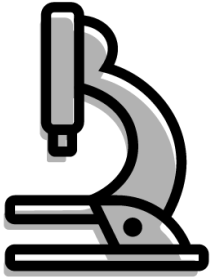


Infrastructure



Education & Workforce
Development

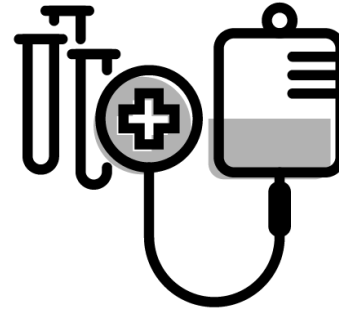
CIRM's Funding Opportunities



Discovery

DISC4

DISC5



Preclinical Development

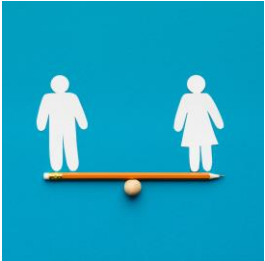
PDEV



Clinical Development

CLIN2

Access and Affordability Definitions



Accessibility

The ability of individuals to obtain and use healthcare services, information, and resources



Affordability

An individual's ability to afford treatment, testing and other health care costs



Commercialization

The process of bringing a product to market, encompassing everything from R&D to manufacturing, marketing, and distribution



Market Access

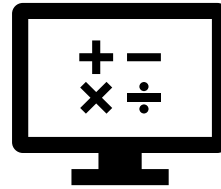
Ensuring the right patients receive the right treatments at the right time by effectively navigating healthcare payers, reimbursement policies, and pricing strategies

A&A tools and resources being developed with BlueRidge



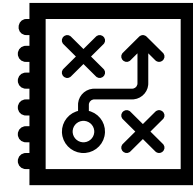
Checklist

- Interactive list of phase-appropriate A&A activities as subset of commercialization activities
- Allows PDEV and CDEV funding mechanisms to create A&A review criteria



Evaluation Rubric

- Excel tool to calculate a composite score for an applicant's A&A activities
- Embedded in review processes for PDEV and CDEV funding mechanisms



Guidance Documents

- Allows applicants, awardees, and reviewers to align on expectations

Preview Discussion Questions:

- Are the checklist categories **comprehensive**?
- Are the activities identified as **impacting A&A appropriate**?
- Are the evaluation criteria **meaningful** and **appropriate by phase**?
- Are there **gaps** or **risks** in how these tools might be applied?
- What **benchmarks** (e.g., “industry standard” vs. “above and beyond”) should we set?

Toolkit in Preclinical and Clinical Programs

A&A in the Context of Commercialization Planning

Color Key



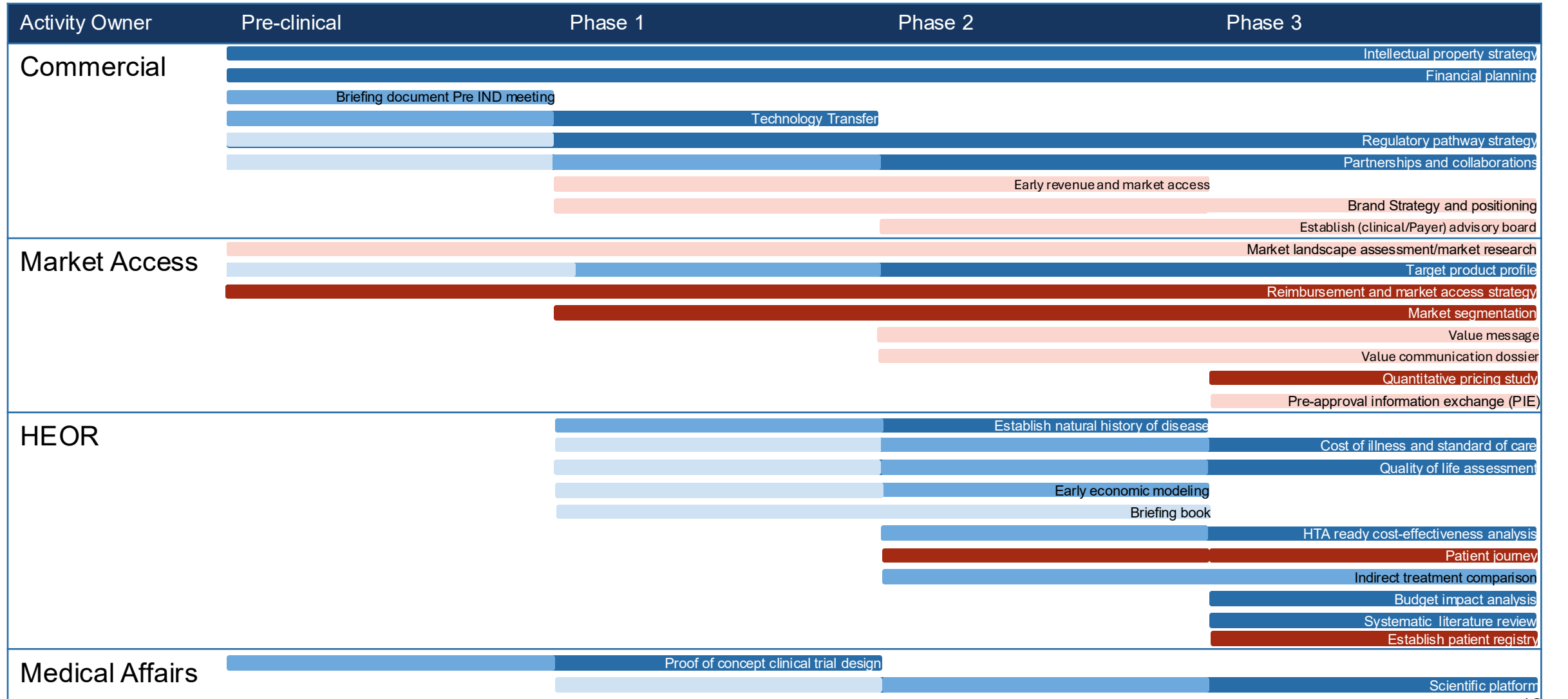
Nice to have



Should have



Must have



Designated as supporting access/affordability by BlueRidge

Designated as possibly supporting access/affordability

The Rest of the Presentation Will Focus on A&A Activities

Activity Owner	Pre-clinical	Phase 1	Phase 2	Phase 3
Commercial				Intellectual property strategy
				Financial planning
	Briefing document Pre IND meeting			
	Technology Transfer			
				Regulatory pathway strategy
				Partnerships and collaborations
				Early revenue and market access
				Brand Strategy and positioning
Market Access				Establish (clinical/Payer) advisory board
				Market landscape assessment/market research
				Target product profile
				Reimbursement and market access strategy
				Market segmentation
				Value message
				Value communication dossier
				Quantitative pricing study
HEOR				Pre-approval information exchange (PIE)
				Establish natural history of disease
				Cost of illness and standard of care
				Quality of life assessment
				Early economic modeling
				Briefing book
				HTA ready cost-effectiveness analysis
				Patient journey
Medical Affairs				Indirect treatment comparison
				Budget impact analysis
				Systematic literature review
				Establish patient registry
	Proof of concept clinical trial design			Scientific platform

Designated as supporting access/affordability by BlueRidge

Designated as possibly supporting access/affordability

Checklist: Stage-Appropriate Access and Affordability Activities

	PDEV		CLIN2: Phase 1		CLIN2: Phase 2		CLIN2: Phase 3	
Activity name	Must Have at Entry	Award Milestone	Must Have at Entry	Award Milestone	Must Have at Entry	Award Milestone	Must Have at Entry	Award Milestone
Market landscape assessment/market research		✓	✓		✓		✓	
Reimbursement and market access strategy*		✓		✓	✓		✓	
Early revenue and market forecast				✓	✓		✓	
Brand strategy and positioning						✓	✓	
Market segmentation*						✓	✓	
Establish (clinical and payer) advisory board						✓	✓	
Value message						✓	✓	
Quantitative pricing studies*						✓	✓	
Value communication dossiers						✓	✓	
Establish patient registry/Risk-evaluation strategy (post launch)*						✓	✓	
Patient journey*								✓
Pre-approval information exchange (PIE)								✓

*Activities with strong impact supporting A&A

A&A Implementation Overview – Preclinical

	PDEV
Application Requirements	<ul style="list-style-type: none">• Describe A&A activity progress prior to date• Describe plan for achievement of stage-appropriate A&A activities over course of PDEV award
Application Components	A&A checklist items incorporated into existing application proposal sections
Reviewer	Grants Working Group (GWG) scientific review
Scoring & Evaluation	Assessment of A&A activities incorporated into GWG review criteria (significance and project planning) and overall GWG score
Review Outcome	<ul style="list-style-type: none">• Informs GWG recommendation, CIRM team recommendation and ARS approval• GWG feedback provided to applicant• Informs CIRM management of approved awards

A&A Implementation Overview – Clinical

	CLIN2
Application Requirement	<ul style="list-style-type: none">• Describe completion of A&A checklist activities• Plan for achievement of stage-appropriate checklist activities
Application Components	Organized by A&A checklist for completed and planned activities for each trial phase
Initial CIRM review	Assess completeness of stage-specific checklist items in application
GWG Review	A&A checklist review conducted by expert specialist consultant
Scoring & Evaluation	<ul style="list-style-type: none">• Each activity scored for completeness and adequacy to yield a composite weighted score• Qualitative assessments of A&A activities and overall planning
Outcome	<ul style="list-style-type: none">• Informs GWG recommendation, CIRM team recommendation and ARS approval• Consultant feedback provided to applicant• Informs CIRM management of approved awards

Rubric

Composite score is a cumulative result of the overall status of A&A activities within 4 categories

A&A* activity score weighting

- A composite A&A activity score is calculated using the following formula:

- Composite A&A activity score:

$$\sum_{n=1}^n \left(\frac{(Priority\ Score)_{Activity\ n} \times (Raw\ Score)_{Activity\ n}}{5} \right)$$

- Note: the denominator is 5 so the top raw score assignment (raw score range 0-5) will be fully weighted



CIRM may use the composite scores to make funding decisions

An Excel tool was developed to facilitate calculating the composite score for A&A activities

Cell and Gene Therapy (CGT) Checklist for Commercialization Activities and Scoring Tool										Priority Level Key				Status/Notes			
										Low (Black Hand)				Medium (Blue Hand)			
										High (Red Hand)				Not Started (Grey Hand)			
										In Progress/Partially Completed (Green Hand)				Completed but Insufficient (Yellow Hand)			
										Completed but Needs Updating (Orange Hand)				Completed in Last 12 Months (Dark Green Hand)			
														</			

Award Management

	PDEV	CLIN2
Fundable Activities	Both programs will fund stage-appropriate allowable A&A activities	
Progress Reporting on all stage appropriate activities	Awardee will report progress on A&A activities over course of award	
Implementing milestones on A&A activities	<ul style="list-style-type: none">• A&A activities will be incorporated in award milestones• Inadequate progress on milestones could impact continuation of award	
Final Submission	Award will submit final strategic planning report as part of final operational milestone	

Discussion

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Next Steps

- Finalize tools and implement in upcoming rounds of PDEV and CLIN2 applications
- Develop accompanying guidance materials
- Consider rollout webinar for external users
- Continue internal refinement with AAWG input